



## WE ARE HIRING

### OPERATIONS MANAGER (M/F/D)

Are you an organized and results-driven professional looking to take the next step in your career as an Operations Manager? Replique, a fast-growing start-up in the manufacturing industry, is seeking a motivated individual to join our dynamic team and play a key role in processing and optimizing order processes and building strong supplier relationships, ensuring everything runs smoothly and efficiently.

#### About Replique:

At Replique, we are transforming industrial supply chains with our on-demand manufacturing platform. Our secure platform allows customers to get parts produced anytime, anywhere, in the right quality and quantity.

This addresses current supply chain challenges such as high inventory costs, large minimum order quantities, and long lead times, while promoting sustainability with reduced CO2 emissions, higher material efficiency, less waste, and extended product lifespans with the ability to provide spare parts anytime. Our customers include renowned OEMs such as Miele, Alstom, MAN, and many more you most probably know. Our company is located near Mannheim Central Station, at Mafinex.

#### Your Responsibilities:

- Manage customer orders and daily communications to ensure smooth processing and on-time deliveries
- Build strong relationships with new and existing suppliers and negotiate long-term projects and purchasing contracts
- Conduct supplier audits and review projects together to enhance future outcome
- Identify operational bottlenecks and drive continuous improvements
- Collaborate with internal teams (sales, accounting, IT) and external partners (suppliers, customers) to enhance our platform

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### Your Profile:

- Well-organized and a team player with a proactive mindset
- Professional training or studies in administration or logistics (expertise in the field of customs is a plus)
- Comfortable in both English and German
- Self-motivated and eager to learn and work in a fast-paced environment
- Strong ability to troubleshoot and solve problems independently
- Strong communication and negotiation skills for working with suppliers
- Affinity to technology is a must; background in additive manufacturing and/or (traditional) manufacturing methods would be helpful

### Our offer:

At Replique, we value our team members and offer a supportive and collaborative work environment. As part of our team, you'll make a meaningful impact in a growing company and receive:

- A dynamic startup environment with opportunities to grow and take on new challenges
- Quickly gain significant responsibilities and witness the direct impact of your contributions
- Flat hierarchies with direct communication channels and quick decision-making
- Flexible work arrangements, including the option for hybrid work when appropriate
- Team-building activities and events to foster a positive work environment

Ready to make a difference?  
Send us your CV to [info@replique.io](mailto:info@replique.io) and join Replique in revolutionizing the way parts are manufactured and distributed through our on-demand 3D printing platform!

 [info@replique.io](mailto:info@replique.io)

**We are looking forward to meeting you!**

